

# Sensitivity Analysis

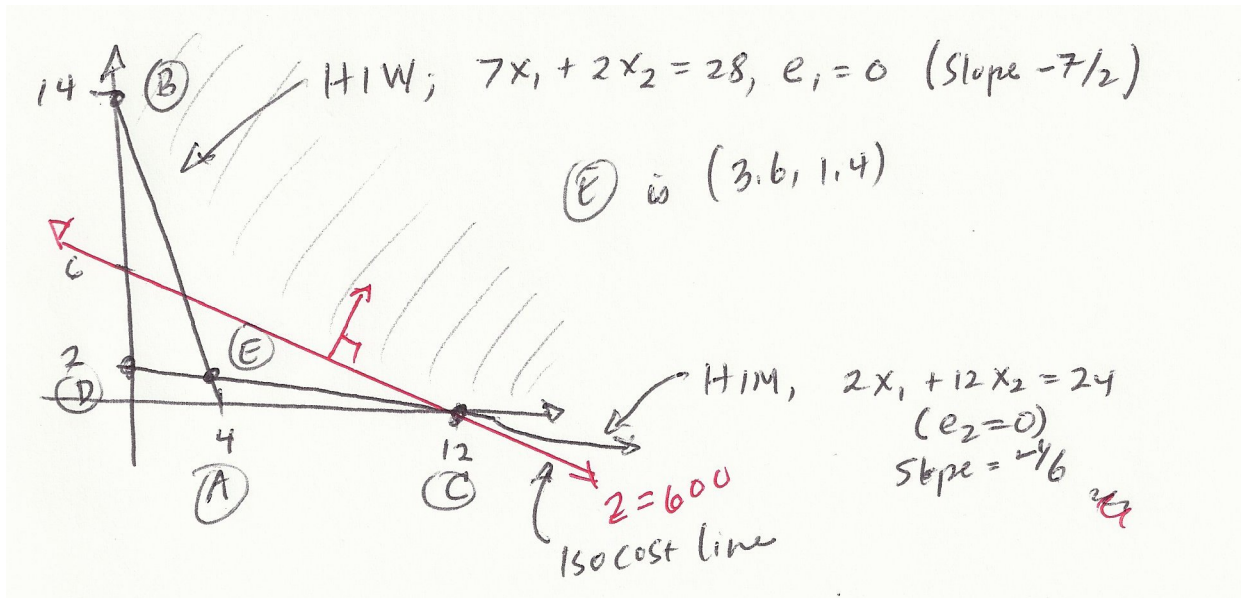
This is Example 2, Section 3.2: We're buying advertising time for our two target demos: "HIW" and "HIM" (High Income Women and High Income Men).

Let  $x_1, x_2$  be the number of ads purchased during a comedy show, and a football game respectively. Comedy ads are \$50,000 and football ads are \$100,000. For the target demos, we want to solve the following LP:

$$\begin{aligned} \min z &= 50x_1 + 100x_2 \\ \text{st } 7x_1 + 2x_2 &\geq 28 && \text{(HIW)} \\ 2x_1 + 12x_2 &\geq 24 && \text{(HIM)} \\ x_1, x_2 &\geq 0 \end{aligned}$$

where the unit of money is \$1,000 and the unit of people is in millions.

Solving this graphically:



In this case, we see that the point  $E = (3.6, 1.4)$  is the unique optimal solution.

Now we'll look at how sensitive the solution is to changes in the parameters:

1. Find the range of values of the cost of  $x_1$  for which the current basis remains feasible (the basis is the set of basic variables).

SOLUTION: Slope of the isocost line is between the other 2 slopes.

$$k = c_1x_1 + 100x_2 \Rightarrow x_2 = -\frac{c_1}{100}x_1 + \frac{k}{100}$$

To have the current basis remain the (unique) optimal solution, we must have:

$$-\frac{7}{2} < -\frac{c_1}{100} < -\frac{1}{6} \Rightarrow \frac{50}{3} < c_1 < 350$$

If we allowed for multiple optimal solutions, we could put equalities there.

2. (For class) Find the range of values of the cost of a football ad for which the current basis remains optimal.

SOLUTION: Again, slope of the isocost line is between the others. In this case,

$$-\frac{7}{2} < -\frac{50}{c_2} < -\frac{1}{6} \quad \Rightarrow \quad \frac{100}{7} < c_2 < 300$$

3. Find the range of exposures of required HIW for which the current basis  $(x_1, x_2)$  remains optimal.

SOLUTION: Look at  $7x_1 + 2x_2 = b_1$ .

- In changing  $b_1$ , the slope stays the same; the line drops (in a parallel way) or lifts.
- Having the same basis means that the optimal value will be attained at the intersection of HIW and HIM.
- As  $b_1$  decreases, the point **E** slides toward point **D**(0, 2). This occurs when:

$$b_1 = 7x_1 + 2x_2 = 7(0) + 2(2) = 4$$

Therefore,  $b_1 > 4$ .

- Similarly, as  $b_1$  increases, **E** slides toward **C**(12, 0), and they intersect when

$$b_1 = 7(12) + 2(0) = 84$$

Therefore, the current basis remains optimal if

$$4 < b_1 < 84$$

Sometimes it is more convenient to see these results in terms of the change to the current value  $b_1 = 28 + \Delta$ :

$$4 < 28 + \Delta < 84 \quad \Rightarrow \quad -24 < \Delta < 56$$

We can also determine the new point of intersection if we want to move the constraint by  $\Delta$ -

We solve for the point of intersection of the system below using Cramer's Rule. Using the current basis,  $x_1$  and  $x_2$  are basic and  $e_1, e_2$  are set to zero.

$$\begin{aligned} 7x_1 + 2x_2 &= 28 + \Delta \\ 2x_1 + 12x_2 &= 24 \end{aligned}$$

$$x_1 = \frac{\begin{vmatrix} 28 + \Delta & 2 \\ 24 & 12 \end{vmatrix}}{\begin{vmatrix} 7 & 2 \\ 2 & 12 \end{vmatrix}} = \frac{336 + 12\Delta - 48}{7 \cdot 12 - 4} = \frac{18}{5} + \frac{3}{20}\Delta = 3.6 + 0.15\Delta$$

And

$$x_2 = \frac{\begin{vmatrix} 7 & 28 + \Delta \\ 2 & 24 \end{vmatrix}}{\begin{vmatrix} 7 & 2 \\ 2 & 12 \end{vmatrix}} = \frac{168 - 56 - 2\Delta}{7 \cdot 12 - 4} = \frac{7}{5} - \frac{1}{40}\Delta = 1.4 - 0.025\Delta$$

4. Repeat, but find the sensitivity to the HIM constraint.

SOLUTION: As before,  $2x_1 + 12x_2 = b_2$  (locate the bottom line on the graph). Therefore,

- As  $b_2$  increases, point **E** slides toward **B**(0, 14).

$$2(0) + 12(14) = b_2 \quad \Rightarrow \quad b_2 = 168$$

- As  $b_2$  decreases, point **E** slides toward **A**(4, 0).

$$2(4) + 12(0) = b_2 \quad \Rightarrow \quad b_2 = 8$$

Therefore,

$$8 \leq b_2 \leq 168$$

So, in terms of  $\Delta$ , we could compute the range directly:

$$8 \leq 24 + \Delta \leq 168 \quad \Rightarrow \quad -16 \leq \Delta \leq 144$$

And for the point of intersection between the constraints (note the basis)

$$\begin{aligned} 7x_1 + 2x_2 &= 28 \\ 2x_1 + 12x_2 &= 24 + \Delta \end{aligned}$$

$$x_1 = \frac{\begin{vmatrix} 28 & 2 \\ 24 + \Delta & 12 \end{vmatrix}}{\begin{vmatrix} 7 & 2 \\ 2 & 12 \end{vmatrix}} = \frac{336 - 48 - 2\Delta}{80} = \frac{18}{5} - \frac{1}{40}\Delta = 3.6 - 0.025\Delta$$

And

$$x_2 = \frac{\begin{vmatrix} 7 & 28 \\ 2 & 24 + \Delta \end{vmatrix}}{\begin{vmatrix} 7 & 2 \\ 2 & 12 \end{vmatrix}} = \frac{168 - 56 + 7\Delta}{80} = \frac{7}{5} + \frac{7}{80}\Delta = 1.4 + 0.0875\Delta$$

## Shadow Prices, Part I

The shadow price (of a constraint) is the amount by which the value of the objective function *is improved* (increased in a maximum, decreased in a minimum) when the RHS of the constraint is *increased by 1 unit*. This is done *under the assumption that the current basis is unchanged*.

### Continuing with our Example

Find the shadow price of each constraint.

SOLUTION:

- For *HIW*, if the RHS is  $28 + \Delta$ , then we solve the system below, which we already did:

$$\begin{aligned} 7x_1 + 2x_2 &= 28 + \Delta \\ 2x_1 + 12x_2 &= 24 \end{aligned} \quad \Rightarrow \quad x_1 = 3.6 + 0.15\Delta, x_2 = 1.4 - 0.025\Delta$$

Substitute these into the objective function:

$$(\min)z = 50(3.6 + 0.15\Delta) + 100(1.4 - 0.025\Delta) = 320 + 5\Delta$$

Increasing the RHS of constraint 1 will represent a *worse* value of  $z$  by 5 units. That means the shadow price is  $-5$  (because the minimum is worse).

- Similarly for HIM, if the RHS is  $24 + \Delta$ , then we solve the system below:

$$\begin{array}{rcl} 7x_1 + 2x_2 & = & 28 \\ 2x_1 + 12x_2 & = & 24 + \Delta \end{array} \Rightarrow x_1 = 3.6 - 0.025\Delta, x_2 = 1.4 + 0.0875\Delta$$

Substitute these into the objective function:

$$(\min)z = 50(3.6 - 0.025\Delta) + 100(1.4 + 0.0875\Delta) = 320 + 7.5\Delta$$

Increasing the RHS of constraint 2 by 1 unit will represent a *worse* value of  $z$  by 7.5 units. That means the shadow price is  $-7.5$ .

### Continuing the example...

If 26 HIW exposures are required (and other parameters remain the same), determine the new solution and the new value of  $z$ .

SOLUTION: We've already done the computations- Just set  $\Delta = -2$  (which is in the allowable range). Then the optimal solution changes slightly:

$$x_1 = 3.6 + 0.15(-2) = 3.30 \quad x_2 = 1.4 - 0.025(-2) = 1.45$$

and  $z = 320 + 5(-2) = 310$  (double-check:  $50(3.3) + 100(1.45) = 310$ )

# LINGO

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min=50*x1+100*x2;  
7*x1+2*x2>=28;  
2*x1+12*x2>=24;
```

The solution report gives us the shadow prices (dual prices):

Variable	Value	Reduced Cost
X1	3.600000	0.000000
X2	1.400000	0.000000
Row	Slack or Surplus	Dual Price
1	320.0000	-1.000000
2	0.000000	-5.000000
3	0.000000	-7.500000

And in the range report:

RANGES IN WHICH THE BASIS IS UNCHANGED:

VARIABLE	OBJ COEFFICIENT RANGES		
	CURRENT COEF	ALLOWABLE INCREASE	ALLOWABLE DECREASE
X1	50.000000	300.000000	33.333332
X2	100.000000	200.000000	85.714287

ROW	RIGHTHAND SIDE RANGES		
	CURRENT RHS	ALLOWABLE INCREASE	ALLOWABLE DECREASE
2	28.000000	56.000000	23.999998
3	24.000000	144.000000	16.000000